

IOWA LIBRARY SUPPLY VENDORS

Iowa Public Libraries and School Media Centers
January 1, 2010 through January 31, 2011

BRODART – Bid No: DIOWAS

- To ensure receiving discount, please be sure to reference bid number **DIOWAS** on all purchase orders or enter in the Internet Promo Code Box. Credits will not be issued for pricing errors unless the discount name has been referenced on the order. Also include the name of a contact person and phone number when placing your order.
- 30% discount on Consumable Supplies
- 15% discount on Furniture
- Exclusions: Security Systems/Accessories, ImageMouse, ScanPro, Books & Automation Division Products, Solutions Furniture Line
- Discount will apply to the current Brodart Supplies & Furnishings catalog.
- Brodart has expanded their line of Carpets & Audio Visual Cases; New Furniture & Expanded line of Classroom Equipment
- Shipping Charges:
 - SUPPLIES: Free Shipping on all supply orders over \$25.00. No transportation charges on warehoused items that are temporarily out of stock. Minimum shipping charge for all orders less than \$25.00 is \$5.75.
 - FURNITURE: Transportation charges prepaid and added to invoice.
- Payment Terms: Net 30 days from date of invoice.
- Free Samples: Try before you buy! Call our toll free number to request free samples of our consumable products.

Purchase orders can be directed to:

BRODART SUPPLY DIVISION
Clinton County Industrial Park
100 North Road – PO Box 300
McElhattan PA 17748
Phone:888-820-4377
FAX: 800-283-6087 (Attn: Supply Orders)
E-mail: supplies.customerservice@brodart.com
Website: www.shopbrodart.com

COMMUNITY, Division of Jasper Seating Company (Seating) – See Jones Library Sales

DEMCO - Discount No: C81009

- To ensure you receive your special discount, please indicate discount number **C81009** on all orders and mention your discount pricing number to the sales representative.
- 25% on library, office and technology supplies (consumables)
- 10% on Learning Materials (pages 248-365 of the 2010 full-line catalog)
- 10% on equipment and furniture (non-consumables)
- Discounts under this agreement cannot be used in conjunction with bids, sale catalogs or other promotions and specials. In the event a sale price is lower than your discounted price, DEMCO will honor the best price.
- \$50 minimum order after discount for terms to apply.
- Exclusions:

- Security products
- Subscription program products
- Licensed Products including but not limited to: Garfield, Eric Carle, Arthur, Clifford.
- A detailed list can be found at www.demco.com and search "Exclusions".
- In stock items are delivered within 7-10 working days after receipt of order (ARO), Furniture and equipment items may take 4-6 weeks depending on vendor lead times. Transportation will be prepaid and added to all orders. DEMCO, Inc. will furnish good faith estimates of shipping charges as related to products orders.
- Payment terms: 30 days net
- For large quantity or high dollar purchases, please contact your DEMCO Sales Representative toll free at 800-462-8709 or e-mail: quote@demco.com

Purchase orders can be directed to:

DEMCO, Inc.
 4810 Forest Run Road
 PO Box 7488
 Madison WI 53707-7488
 Phone: 800-356-1200
 Fax: 800-245-1329
 Email: order@demco.com
 Website: www.demco.com

GAYLORD BROS. – Priority Code: SD220

- To ensure you receive your special discount, please indicate discount number **SD220** on all orders and mention your discount pricing number to the sales representative.
- 20% on every supply item in the current year Gaylord Bros. General Reference Catalog.
- 15% on all furniture items in the current year Gaylord Bros. General Reference Catalog
- Exclusions: Sales Flyers & Sales Catalogs
- Free Shipping on all supply orders over \$100. Shipping will be added to supply orders less than \$100, all furniture orders and all purchases out of sales flyers and catalogs.

Purchase orders can be directed to:

GAYLORD BROS.
 PO Box 4901
 Syracuse, NY 13221
 Phone: 800-448-6160
 Fax: 800-595-7265
 On Line orders: www.Gaylord.com

HIGHSMITH/UPSTART - BID NUMBER 47772, keycode 28128N

- To ensure you receive your special discount, please indicate discount number **47772**, keycode **28128N** on any purchase orders to Highsmith/Upstart.
 - 28% off current catalog prices for stock shipments*
 - 12% off of current catalog prices for non-stock shipments*
 - Shipping and handling charges will be prepaid and added to the invoice*
 - Minimum order \$25.00*
- * Not valid on LibrarySparks™ magazine, Edupress and Learning Well Brands, 3M and Checkpoint security products, sales catalogs, orders already in progress, in conjunction with other bids or with other discounts. Additional charges for inside delivery, lift gate service or prior notification may be added to your invoice.

- In addition to this discount, HIGHSMITH/UPSTART would like to be considered for larger purchases or a furniture project in the following categories:
 - Library/Supplies/Furniture and Equipment
 - School and Classroom Supplies/Furniture and Equipment
 - Computer and Technology Supplies/Furniture and Equipment
 - Audiovisual Supplies/Furniture and Equipment
 - Office Supplies/Furniture and Equipment

Purchase orders can be directed to:

Highsmith Inc.
 PO Box 5210
 Janesville, WI 53547-5210
 Phone: 800-558-2110
 Fax: 800-835-2329
 E-mail: service@highsmith.com
 Website: www.highsmith.com

JASPER CHAIR COMPANY (Seating) – See Jones Library Sales

JONES LIBRARY SALES – Order Code: JLS-2010

- To ensure you receive your special discount, please indicate discount number **JLS-2010** on all orders and mention your discount pricing number to the sales representative.
- Jones Library Sales, Inc. is pleased to extend to the Iowa Library Community a 40% discount including freight charges.
- Installation is not included in discount, however can be quoted on a per job basis.
- This discount applies to the following product lines based on their current price lists:
 - Wood Furniture by the Worden Company
 - Steel shelving by Tennsco/Estey
 - Seating by Community, Division of Jasper Seating Company
 - Seating by the Jasper Chair Company

Purchase orders can be directed to:

JONES LIBRARY SALES.
 100 East School Street
 PO Box 536
 Carlisle, IA 50047
 Phone: 515-989-4241
 Fax: 515-989-4230
 E-Mail: joneslib@msn.com
 Website: www.joneslibrary.com

THE LIBRARY STORE, INC. – Reference No: IALSA10

- To ensure you receive your special discount, please indicate discount number **IALSA10** on any purchase orders to *The Library Store*. **You must reference your discount number at the time of order to receive discount. Credit will not be applied when discount number is not referenced on orders.**
- 30% discount off all “AVANTAGE” Products (lamps, headphones, and tables), 635 Book Tape, and ‘BEAR HUG’ Book Ends

- 25% discount off Book Pockets, Book Jackets, Book Cards, Catalog Cards, Label Protectors, "BIO-FRESH" Laminates.
- 22% discount off Book Lock Tape
- 20% discount off "Clearseal" Laminating Film
- 18% discount off "Vista Foil" Laminating Film
- 15% discount off all other Current MAIN catalog items not specified in the exclusions.
- 10% discount off Current MAIN Catalog Furniture and Equipment
- Exclusions to Discounts:
 - Minimum order of \$50.00 from current MAIN catalog.
 - 3M Security and Checkpoint Security products and supplies are EXCLUDED from any discount
 - Discount does not apply to shipping charges
 - Discount not valid on ANY Roll Laminator
 - Discount cannot be combined with any other special offer, promotion, or coupon.
 - Product training, lab fees for product testing, installation of equipment/furniture and disposal of trash are not part of this bid. Standard manufacturer warranty applies upon date of receipt of items. Returns, repairs, or servicing of equipment and furniture are subject to manufacturer policies.
 - MUST REFERENCE DISCOUNT NUMBER AT TIME OF ORDER TO RECEIVE DISCOUNT. CREDIT WILL NOT BE APPLIED WHEN DISCOUNT NUMBER IS NOT REFERENCED ON ORDERS.
- Shipping charges are prepaid and added to all invoices and applied as listed in main catalog
- Transportation:
 - Shipping Charges will be applied as listed in MAIN Catalog. Prepaid and added to invoice.
 - Freight Quotes: Items that ship by truck will be figured for "End of Truck" delivery unless otherwise noted.
 - Items from our warehouse will ship within 48 hours (ARO), and arrive in 5-10 business days.
 - Items shipped from our manufacturer have various lead times, usually shipping within one to eight weeks. The Library Store, Inc. assumes no responsibility for extended shipping dates.
 - Inspection: ALL truck shipments must be inspected and signed for accordingly, otherwise compensation cannot be guaranteed.

Purchase orders can be directed to:

The Library Store, Inc.
 301 E. South Street
 PO Box 0964
 Tremont IL 61568-0964
 Phone (800) 548-7204
 Fax: (800) 320-7706
 E-mail: bids@thelibrarystore.com
 Website: www.thelibrarystore.com

MACKIN EDUCATIONAL RESOURCES – Reference Bid as: Iowa Library Discount Program

- Additional 5% discount off Mackin web pricing which are already discounted up to 35% off list price.
- Free cataloging and processing , if requested
- Free shipping for orders over \$50.
- Terms: Net 30 days.

- Ordering may be done by phone, fax, mail, email, or electronically online 24/7. Live chat is also available from the Mackin.com home page

Purchase orders can be directed to:

MACKIN EDUCATIONAL RESOURCES
3505 County Road 42 West
Burnsville, MN 55306

Phone: 800-245-9540
Fax: 800-369-5490
E-mail: customerservice@mackin.com
Website: www.mackin.com

QUILL - Quill Bid # 09-9226

- To ensure you receive your special discount, please indicate discount number **09-9226** on any purchase orders to *Quill*.
- 20% column discount for Cleaning and Break Room Supplies
- 15% column discount for Office Supplies, Paper, Ink and Toner (all categories except Technology and Furniture)
- 5% on Stock Furniture items in the Quill Annual Catalog and free tailgate delivery for all furniture items, even items ordered out of the special order catalog (discount does not apply to special order items)
- The discount does not apply to office machines (printers, copiers, fax machines, vending machines, etc), technology products, computer hardware and software, or any item in Quill's Special Order Catalog. Installation or set up are not included.
- Certain coupons, sales or promotions not be used with this offer.
- Quill's delivery policy is standard UPS (inside delivery) or local carrier drop off, or truck tailgate delivery. Inside delivery is available at an additional charge when delivered by truck. Installation or set up is not included.
- Please fax or email your tax exempt form to tax.exempt@Quill.com or fax 800-499-8805
- In order to receive the discount you must submit purchase order(s) to the Bid Department at the following Fax or Phone number or mail to:

Purchase orders can be directed to:

Quill Corporation Bid Department
100 Schelster Road
Lincolnshire IL 60069
Phone: 800-634-4809
Fax: 800-789-2016
E-mail: bid@quill.com
Website: www.quill.com

TENNSCO/ESTEY (Steel Shelving) – See Jones Library Sales

THE WORDEN COMPANY (furniture) – See Jones Library Sales

Posted 12/31/2009